

Creative Video of Washington, Inc.
PRICE GUIDE
Winter/Spring 2008

PRODUCTION

<u>Crews and Equipment Packages</u>	<u>Half Day 5hr</u>	<u>Full Day 10hr</u>
Analog: Betacam SP (30 min)	\$1,000*	\$1,400
Digital: DVCAM or DVCPRO-25	\$ 800*	\$1,200
DVCPRO-50 or D-9	\$1,100*	\$1,500
HVX200 P2 DVCPRO 50/HD	\$ 900*	\$1,300
PD-150 Mini DV (60 min)	\$ 500*	\$ 700

Package includes: camera operator, camera, tripod, power/batts, monitor, lav or stick mic, headphones, BNC & XLR cables, Omni light kit.

<u>Creative Video Labor</u>	<u>Half Day 5hr</u>	<u>Full Day 10hr</u>	<u>OT/Hour</u>
Producer/Director	\$ 500*	\$ 625	\$ 95
Technical Director/Engineer/Editor	\$ 400*	\$ 525	\$ 85
Projectionist/PA/Video Tech	\$ 300*	\$ 425	\$ 70
Camera Operator/Lighting Tech	\$ 300*	\$ 425	\$ 70
Recordist/Audio Tech	\$ 300*	\$ 425	\$ 70
Production Assistant	\$ 300*	\$ 400	\$ 65

* Half day rates are for morning or afternoon only. Midday constitutes a full day rate

<u>Camera/Deck Packages</u>	<u>Half Day</u>	<u>Full Day</u>
Analog: Betacam SP Camcorder	\$ 325	\$ 425
Digital: DVCAM/PRO 25 Camcorder	\$ 300	\$ 400
DVCPRO-50 Camcorder	\$ 375	\$ 500
HVX200 DVCPRO 50/HD	\$ 350	\$ 450
D-9 Camcorder	\$ 375	\$ 500
PD-150 Mini DV Camcorder	\$ 175	\$ 250

Package includes: camera, tripod, power/batts, monitor, lav or stick mic, headphones, BNC & XLR cables, Omni light kit.

<u>Multi-Camera Switch Packages</u>	<u>2-Camera</u>	<u>3-Camera</u>	<u>4-Camera</u>
Panasonic MX50 Digital (4) Switch	\$1,000	\$1,400	\$1,800
Panasonic MX70 Digital (8) Switch	\$1,200	\$1,600	\$2,000
Globecaster Still Store (6) Switch	\$1,400*	\$1,800*	\$2,200*
Black Hawk RGB Still Store (4) Switch	\$1,500*	\$1,900*	\$2,300*
Folsom Screen Pro II HD RGBHV switch	\$1,600*	\$2,000*	\$2,400*
Broadcast Pix Still Store DVR (8) Switcher	\$1,600*	\$2,000*	\$2,400*

* Package includes: cameras, tripods, viewfinders/studio controls, power supplies, cables, CCU or RCU and cables, monitors, intercom system. Adjust package price to include necessary items. VTR, audio, lights, tape, labor additional.

<u>Insert Stage, Narration and Tape Review</u>	<u>Per Hour</u>	<u>Max/Day</u>
Stage Use (1 hour min) 17'x22'x10' w/grid	\$ 100	\$500
Stage Set Up and Strike: 4-1K, 4-Soft, 4-Pepper	\$ 50	\$100
Drapes: Black Velour, three sides		
9x12 Grey splatter, Blue Chromakey, Grey Crinkle		\$ 25
Main Wall: Chromakey Green		
Narration Booth (1 hour minimum) two person	\$ 80	
Tape Review – monitor & deck w/TC window	\$ 50	\$250

<u>CV Trucks . Vans and Mileage</u>	<u>Round Trip</u>
16' Box Truck metro area	\$ 125
Cargo Van metro area	\$ 75

<u>Video Projection Equipment</u>	<u>Day Rate</u>
Eiki LC-XT4 Video/XGA Data 12,000 ANSI	\$1,750 each
Panasonic D7700 Video/SXGA 7,000 ANSI DLP	\$1,600 each
Eiki LC-XT3 Video/XGA Data 10,000 ANSI	\$1,500 each
Christie LX 66 Video/XGA Data 7,000 ANSI	\$1,200 each
Christie LX 65 Video/XGA Data 6,500 ANSI	\$1,000 each
Eiki LC-XB40/41 Video/XGA Data 4000 ANSI	\$ 400
Sanyo/Christie Wide Angle/Long Throw Prime lens	\$ 150-300 each
7.5 x 10 Front/Rear projection screen w/skirt	\$ 100 each
9 x 12 Front/Rear projection screen w/skirt	\$ 125 each
10.5 x 14 Front/Rear projection screens w/skirt	\$ 150 each
Screen Dress Kits - Black Velour	\$ 75-125 each
Chief Truss Hangers w/pole or basket	\$ 50 each
6' tall Shark Cage projection stands w/skirt	\$ 50 each

<u>Script Services</u>	<u>Per Hour</u>
Meetings, Drafts-2, Final-1 Script	\$150-250
Re-Writes, Clean Up script service	\$100+
Transcription service (per page) 60min=50page	\$6 each

POST PRODUCTION

<u>Suite 1 Non-Linear Analog & Serial Digital</u>	<u>Per Hour</u>	<u>OT/Per Hour</u>
Globecaster NLE/DVE/Still-Store/Paint/CG	\$ 160	\$ 190
Digitize Video clips	\$ 100	\$ 130
Off-Line "Cuts" (any format)	\$ 100	\$ 130
Art Station, PhotoShop/Still Stores	\$ 125	\$ 145
Narration Booth (1 hour minimum)	\$ 80	\$ 110

<u>Suite 2 Non-Linear Analog and Serial Digital</u>	<u>Per Hour</u>	<u>OT/Per Hour</u>
Media 100 HD On-Line Standard Definition	\$ 180	\$ 210
Digitize Video clips	\$ 100	\$ 130
Art Station, PhotoShop, Illustrator & Bois Effects	\$ 125	\$ 145
After Effects NLE Editing	\$ 180	\$ 210

Suite 3 Non Linear Analog & Firewire

Final Cut Pro 5 – Turnkey	\$ 100	
Final Cut Pro 5 w/editor	\$ 150	\$ 170
w/Soundtrack Pro, Motion 2, DVD Studio Pro 4		

Suite 4 Non-Linear Analog & Firewire (Portable)

Media 100 RFE in office w/Source and Monitors	\$ 140/Hr	\$ 170OT/Hr
Media 100 RFE in field Plus/Source and Monitors	\$ 500/day	

Digital Audio – Editing

	<u>Per Hour</u>	<u>OT/Per Hour</u>
Digital Audio Workstation	\$ 90	\$ 135
DAT, CD, MiniDisc or Cassette (Transfer or duplication plus media)	\$ 90	\$ 135

Music Library (Industrial Rights Only)

	<u>Per Drop</u>
Omni, Manchester, Turner Music Libraries	\$ 70
Music Bakery, Studio Cuts Music Libraries	\$ 70
Impact StackTraxx Music Library	\$ 70
Network Sound Effects Library	\$ 10

Graphic Services

	<u>Per Hour</u>	<u>OT/Per Hour</u>
Consultation/Design Services	\$ 50	\$ 80
2D Motion/Still Graphics-Design	\$ 150	\$ 180
3D Animation-Design	\$ 200	\$ 230
2D/3D Render Time	\$ 100	\$ 125
Digital Juice Animation library	\$ 25	
Flatbed Scanning	\$ 100	\$ 130
Video Stills from tape/Frame Grabs	\$ 50 ea	
PowerPoint Presentation Design	\$ 125	

Multimedia Services

	<u>Per Hour</u>	<u>OT/Per Hour</u>
Digitize: Video & Audio	\$ 100	\$ 130
Video only	\$ 75	\$ 105
Audio only	\$ 50	\$ 80

Render:

Audio to: WAVE, AIFF, QuickTime, Real, MP3	\$ 20 1 st min.
	\$ 1 each addl. min.
Video/Audio to: AVI, MPEG1, QuickTime, Real	\$ 25 1 st min.
Player, Windows Media Player	\$ 1.50 each addl. min.
Video/Audio to: FLASH files \$30 first min	\$ 2.50 each addl. min.

CD-R Duplication

Burn CD-R Master	\$ 15 each
------------------	------------

RENTAL Equipment

(requires insurance binder for repair and or replacement)

Computers/Accessories

	<u>Per Day</u>
Macbook Pro Intel DuoCore Laptop w/Windows	\$ 175
HP P4 2.66 Mhz ze5070 Laptop	\$ 150
VGA Switcher	\$ 100
VGA DA	\$ 30
15" LCD VGA podium monitor	\$ 75
Extron DVS 150 Digital Video Scaler	\$ 150 each
Extron DVS 204 Digital Video Scaler	\$ 175
Scan Do Ultra scan converter	\$ 200
Extron DSC 200 Digital Scan Converter	\$ 225
Extron DSC 300 & 900 Digital Scan Converter	\$ 250
Extron DSC 700D Serial Digital Scan Converter	\$ 275
Extron Digital Crosspoint 8x Switcher	\$ 150
Folsom Image Pro scaler/scan converter switcher	\$ 250
Sony 1024 Digital scan converter / switcher	\$ 250

2 – Way Radios (2 Channel)

	<u>Per Day</u>	<u>Per Week</u>
Motorola Radius SP 50 Walkie Talkie	\$ 30 ea	\$ 90 ea
W/remote mic, ear phone/charger	6 Unit Pack	\$ 250

Audio Equipment & Packages

	<u>Per Day</u>
JBL EON G2 Powered 15" Speakers – 400 watts	\$ 100 each
JBL EON G2 Powered 10" Speakers – 180 watts	\$ 50 each
Yamaha MX 12/4, 12 channel stereo mixer	\$ 60
Mackie 1604 VLZ Pro 16 channel mixer	\$ 75
Shure SM 267, 4 channel mixer	\$ 25
Shure M-367, 6 channel mixer	\$ 40
Shure FP 33 ENG Portable Mixer	\$ 50 Alone
w/1 Wireless/Lav/stick mic/shotgun mic/Phones/Pole	\$ 150 Package
Shure FP 33 ENG package w/ENG camera pkg.	\$ 100 Package
Sony Studio DAT/MiniDisc recorders	\$ 100
EQ Rack w/Combo CD, delay, & audio DA	\$ 150
OPAMP VA16/ML8 Audio/Video Mult-box	\$ 40
Whirlwind Audio Mult-box (8)	\$ 20
Whirlwind Audio Snake (6) 50' sections	\$ 20 each
Shure MX 412 Gooseneck 18" mics	\$ 30 each
Audio Technica AT-857 19" podium mics	\$ 35 each
ElectroVoice 635a ENG mic	\$ 10 each
Electo Voice RE18 ENG mic	\$ 15
Electo Voice RE50 ENG mic	\$ 20
Shure SM58 cardioid mic	\$ 10 each
Sennheiser e835 hand held mics	\$ 15 each
Sony ECM 44 "Omni" Lavs	\$ 15 each
Sony ECM 77 Miniture Lavs	\$ 25 each

Audio Technica 831 "Uni" Lavs	\$ 20 each
Sennheiser ME-66 Shotgun mic	\$ 30
Sony WR800 wireless lav/hand combo system	\$ 100 each
Sony WR800 Wireless ENG system	\$ 75
ATW3141D Hand/Lav wireless combo system	\$ 100 each
Lectosonics/Telex Wireless ENG system	\$ 75
Table or Floor stands	\$ 5 each
Gertner Digital Hybrid phone interface	\$ 75
TELEX Intercom w/six stations	\$ 100 package
TELEX Intercom w/six stations	\$ 20 per station
RTS Intercom system w/five stations	\$ 100 package
RTS Intercom system w/five stations	\$ 20 per station
Telex/RTS wireless intercom stations (3)	\$ 50 per station
Whirlwind pcDI PC stereo audio interface	\$ 15 each

Video Equipment

AJA Component/Composite to SDI converter	\$ 75 each
Sony 4" LCD Portable Monitor	\$ 30
6.4" LCD Portable Monitors	\$ 40 each
7" 16x9 format monitor	\$ 40
Sony PVM 8020/8042 8" Monitors	\$ 45 each
Sony PVM 8044 8" High Res. Monitors	\$ 50 each
Sony PVM 1341 13" Monitor	\$ 65 each
Sony PVM 2010 20" Monitor	\$ 80
Panasonic 27"TAU Flat color monitor	\$ 125
Sony 23" 16x9 HD LCD Monitor	\$ 150
NEC 42" 16x9 Plasma screens w/table stands	\$ 300 each
Hitachi 50" 16x9 Plasma screens w/table stands	\$ 400 each
Plasma 6'/7' chrome dual pole stand and base	\$ 100 each
Sigma/Videotek Video DA (1in/6 out)	\$ 15 each
Videotek VDDA-108 1x8 serial digital DA	\$ 25 each
Burst SG-5 Black DA	\$ 15 each
DPS or Nova TBC Frame Sync	\$ 200
Sony PD-150 3 Chip DVCAM/Mini DV camcorder	\$ 250
Sony PVW 2600 Betacam SP Player	\$ 300
Sony PVW 2800 Betacam SP Edit Record	\$ 350 each
Sony UVW 1800 Betacam SP Record/playback	\$ 275 each
Sony J3 Digital Betacam playback w/SDI out	\$ 300
Sony DSR 45 DVCAM Edit Recorder	\$ 225 each
Sony DSR 50 DVCAM Portable Recorder	\$ 250
Sony DSR 85 DVCAM Edit Recorder	\$ 275
Sony RM 450 edit controller	\$ 75
Sony DXC-950 Remote control camera	\$ 250
JVC BR-D50U S-VHS/D-9 Player w/SDI	\$ 300
JVC BR-D51U D-9 Player w/SDI	\$ 300
JVC BR-D750U D-9 Edit Record w/SDI	\$ 350

Folsom Screen Pro II HD seamless switcher	\$ 450 each
Folsom Screen Pro II Controller	\$ 250
Kramer 10x10 RGBHV DA	\$ 75
Kramer DVI 1x4 DA	\$ 50
Panasonic AJ-HVX200 PRO 25/50/HD CamCord	\$ 450
Panasonic AJ-PCS060G P2 Store Hard Drive	\$ 250
Panasonic P2 8 gigabite card	\$ 80 each
Panasonic P2 4 gigabite card	\$ 40
Panasonic FS 100 Firestore Firewire drive	\$ 250
Panasonic AJ-D910W DVCPRO 50 camcorder	\$ 450
Panasonic AJ-SD93 DVCPRO 50 w/SDI	\$ 275
Panasonic AJ-D650 Edit Record w/SDI	\$ 250
Panasonic AJ-D230H Portable Recorder w/Firewire	\$ 200
Panasonic AJ-D250 Portable Edit recorder	\$ 225
Panasonic MX-50 Digital Switcher (4)	\$ 200 each
Panasonic MX-70 Digital Switcher (8)	\$ 450
Leader 5872 Waveform/Vector Scope combo	\$ 50 each
Hitachi Z-3000/4000 4x3 & 16x9 Digital Cameras	\$ 400 each
Hitachi Z-2000 Digital Cameras	\$ 350 each
Hitachi Z-One C Analog Cameras	\$ 300 each
Hitachi HV-D15 Digital Cube 3 chip camera	\$ 250 each
Hitachi RU-Z3 SDI Camera Control Unit	\$ 150 each
Hitachi RU-Z1 Camera Control Unit	\$ 100 each
Hitachi RC-Z1 Camera Remote Unit	\$ 50 each
Hitachi 10 meter CCU cables	\$ 10 each
Hitachi 50 meter CCU cables	\$ 20 each
Hitachi 100 meter CCU cables	\$ 30
Sony 26 pin 100' CCU cables	\$ 20 each
Eagle Remote Pan Tilt & Hitachi HV-D15 camera	\$ 400
Fujinon 5.5x42 Wide Angle Lens	\$ 150
Canon/Fujinon 33/36x Sports Lens w/HD Tripod	\$ 500
Spider Pod Camera Platform	\$ 75
Fast Track Camera Dolly and Track	\$ 100
Sony DVD-R player	\$ 50
Sony Combo VHS DVD-RW player	\$ 60
Pioneer DVD-V7400 Professional DVD player	\$ 100
"A/B" Monitor Case 2-color, 4/3-B&W CRT	\$ 175/150
"C" Monitor Case 2-color, 3-color LCD Fly Pack	\$ 100

Lighting / Batteries Equipment

Small Tota/Omni/Chimera 4 lights	\$ 60 each
Medium Omni/Chimera 4 Light kit	\$ 75 each
Lowel DP 4 Light kit	\$ 65 each
Perrott 14/30 volt Battery Belt	\$ 20 each
Anton Bauer Camera Light	\$ 65 each
LED On Camera light	\$ 35

C-stands w/arm & 3 sandbags	\$ 10 each
Flags 18x24 (solid, full, half)	\$ 10 pkg
Bar stools w/hard backs (stage & field)	\$ 40 each
Chromakey Green/Blue portable 6'x7' background	\$ 25
Background drape : Grey Splatter plus C stands	\$ 50
Background drape: Crinkle Plus C stands	\$ 50
Pipe & Drape Blue/black Velour 14' tall, per foot	\$ 18/ft/per show
Pipe & drape black velour 5' tech table dress 30 ft.	\$ 100/per show

Audio Visual Equipment

Cue Light, wireless remote Cue Control	\$ 25
Limitimer digital speaker timer w/podium display	\$ 150
Green Argon Laser Pointer	\$ 25
Elmo TRV-35G video slide projector	\$ 125
Honeywell computer USB PP remote	\$ 30

CV Blank Tape Prices

<u>Betacam SP</u>	<u>Length</u>	<u>Price</u>	<u>One Pass</u>
BCT 05m	5 min	\$25ea small	\$12ea
BCT 10m	10 min	\$30ea small	\$15ea
BCT 20m	20 min	\$35ea small	\$18ea
BCT 30m	30 min	\$40ea small	\$20ea
BCT 60L	60 min	\$50ea large	\$30ea
BCT 90L	90 min	\$65ea large	\$40ea

DVCPRO

	<u>Pro25</u>	<u>Pro50</u>	
DP121-33M (AJD90)	33 min	15.5 min	\$20ea
DP121-66M (AJD90)	66 min	33 min	\$32ea
DP121-66L (large)	66 min	33 min	\$32ea
DP121-96L (large)	96 min	48 min	\$46ea
DP121-126L (large)	126 min	63 min	\$57ea

DVCAM (Without Chip)

PDV 34N	34 min	\$20ea
PDV 64N	64 min	\$32ea
PDV 94N	94 min	\$46ea
PDV 124N	124 min	\$57ea
PDV 184N	184 min	\$65ea

Mini DV (without chip)

DVM-60EX Mini	60 min	\$20
---------------	--------	------

VHS Professional Grade

T-30BA	30 min	\$5ea
T-60BA	60 min	\$7.50ea
T-90BA	90 min	\$10ea
T-120BA	120 min	\$12.50ea

CV Duplication Prices

<u>VHS-std play</u>	<u>1ea</u>	<u>2-5</u>	<u>6-15</u>	<u>16-25</u>	<u>26-50</u>	<u>51-100</u>	<u>101-250</u>	<u>251-500</u>
0-10 min.	\$12.00	\$9.75	\$8.25	\$7.00	\$5.75	\$5.00	\$4.50	\$4.00
10-15 min.	\$12.50	\$10.75	\$8.50	\$7.25	\$6.00	\$5.75	\$5.25	\$4.75
15-20 min.	\$13.00	\$11.75	\$9.00	\$7.75	\$6.50	\$6.00	\$5.75	\$5.50
20-30 min.	\$14.00	\$12.00	\$9.00	\$8.00	\$7.25	\$7.00	\$6.50	\$6.25
30-60 min.	\$17.00	\$13.75	\$10.00	\$8.75	\$8.00	\$7.25	\$6.75	\$6.50
60-90 min.	\$19.00	\$14.50	\$11.00	\$9.75	\$8.75	\$8.00	\$7.50	\$7.00
90-120 min.	\$21.00	\$16.50	\$13.75	\$10.50	\$9.50	\$8.75	\$8.25	\$7.75
120-160 min.	\$23.00	\$18.00	\$15.00	\$12.00	\$9.75	\$9.25	\$9.00	\$8.50
160-180 min*.	\$26.00	\$23.00	\$20.00	\$18.00	\$15.00	\$13.00	\$12.00	\$10.00 *

<u>Betacam SP</u>	<u>1ea</u>	<u>2-5</u>	<u>6-15</u>	<u>Machine Time/Own Tape*</u>
0-5 min.	\$30.00	\$27.50	\$25.00	\$15.00 per tape
5-10 min.	\$35.00	\$32.50	\$30.00	\$17.50 per tape
10-20 min.	\$40.50	\$36.00	\$33.50	\$20.00 per tape
20-30 min.	\$46.50	\$42.00	\$39.50	\$22.50 per tape
30-60 min.	\$52.00	\$48.50	\$44.50	\$26.00 per tape
60-90 min	\$60.00	\$55.00	\$50.00	\$30.00 per tape

- Client tape must be new stock

<u>DVCpro/cam1</u>	<u>each</u>	<u>2-5</u>	<u>6-15</u>	<u>Machine Time/Own Tape*</u>
0-5 min.	\$30.00	\$27.50	\$25.00	\$15.00 per tape
5-10 min.	\$35.00	\$32.50	\$30.00	\$17.50 per tape
10-20 min.	\$40.50	\$36.00	\$33.50	\$20.00 per tape
20-30 min.	\$46.50	\$42.00	\$39.50	\$22.50 per tape
30-60 min.	\$52.00	\$48.50	\$44.50	\$26.00 per tape
60-90 min	\$60.00	\$55.00	\$50.00	\$30.00 per tape
90-120 min	\$68.00	\$63.00	\$58.00	\$38.00 per tape
120-180 min	\$76.00	\$71.00	\$66.00	\$46.00 per tape

- Client tape must be new stock

<u>MiniDV</u>	<u>1 ea</u>	<u>2-5</u>	<u>6-15</u>	<u>VHS Window Dubs</u>	<u>1ea</u>
0-30 min.	\$20.00	\$16.00	\$14.00	0-30 min	\$30
30-60 min.	\$25.00	\$21.00	\$18.00	30-60 min	\$45
60-80 min	\$30.00	\$26.00	\$24.00	60-90 min	\$60
				90-120 min	\$75

CD & DVD Duplication

Our prices include four color inkjet printed labels, and clear clam shell single CD/DVD cases which are ideal for standing up to mailing envelopes. All prices are based on pick up at our McLean, Virginia office. It assumes the client provides the artwork for the label. Simple label design is included. Complex multi-color design \$100-300.

Additional case options available as well as optional colors but are order items and not normally in stock. Tyvek sleeves also available.

CD-R Duplication

	<u>1</u>	<u>2-5</u>	<u>6-10</u>	<u>11-15</u>	<u>16-20</u>	<u>21-30</u>	<u>31-40</u>	<u>41-50</u>	<u>51-100</u>
1-60m	\$8	\$7	\$6	\$5.50	\$5	\$4.50	\$4	\$3.50	\$3
60-120	\$12	\$11	\$10	\$9.50	\$9	\$8.50	\$8	\$7.50	\$7

*Price includes CD-R, duplication, clamshell case, one color printing directly on CD

Pricing assumes a formatted CD master ready for duplication.

Pricing applicable for any size or type of CD, including audio, data, multi-media

Mastering price is based on length / size of project. CD-R may not be compatible with older CD drives or some laptop CD players.

There are two ways to record the DVD. The first is using a dedicated Pioneer DVD-R recorder that makes a DVD that requires a DVD-R compatible player. This type DVD will not play on DVD players that are not -R compatible. The second type is Authored DVD. This type requires programming and can have menus which allow the DVD to have chapters or multiple languages. Creating the original Authored Master DVD takes considerably more time to program than the -R and thus costs more to produce. Once the master DVD is made, it can be duplicated at high speed and at a lower cost. Color labels at additional cost. Single sided duplication. Larger volume pricing upon request.

DVD – R copies in clam shell case

<u>Length</u>	<u>1 each</u>	<u>2-5</u>	<u>6-15</u>	<u>16-25</u>	<u>26-50</u>	<u>51-100</u>	<u>101-250</u>	<u>251-500</u>
---------------	---------------	------------	-------------	--------------	--------------	---------------	----------------	----------------

High Resolution Quality

0-10 min	\$20*	\$11	\$9	\$7	\$5	\$4.50	\$4	\$3.75
10-20 min	\$21*	\$12	\$10	\$8	\$6	\$5.50	\$5	\$4.75
20-30 min	\$22*	\$13	\$11	\$9	\$7	\$6.50	\$6	\$5.75
30-60 min	\$23*	\$14	\$12	\$10	\$8	\$7.50	\$7	\$6.75

At Medium Quality

60-90 min	\$24*	\$15	\$13	\$11	\$9	\$8.50	\$8	\$7.75
90-120 min	\$25*	\$16	\$14	\$12	\$10	\$9.50	\$9	\$8.75

*Cost to burn “Master DVD-R”

AUTHORED DVD copies in clam shell case

<u>Length</u>	<u>1 each</u>	<u>2-5</u>	<u>6-15</u>	<u>16-25</u>	<u>26-50</u>	<u>51-100</u>	<u>101-250</u>	<u>251-500</u>
---------------	---------------	------------	-------------	--------------	--------------	---------------	----------------	----------------

0-10 min	\$50/13*	\$11	\$9	\$7	\$5	\$4.50	\$4	\$3.75
10-20 min	\$55/14*	\$12	\$10	\$8	\$6	\$5.50	\$5	\$4.75
20-30 min	\$65/15*	\$13	\$11	\$9	\$7	\$6.50	\$6	\$5.75
30-60 min	\$75/16*	\$14	\$12	\$10	\$8	\$7.50	\$7	\$6.75
60-90 min	\$85/17*	\$15	\$13	\$11	\$9	\$8.50	\$8	\$7.75
90-120 min	\$100/18*	\$16	\$14	\$12	\$10	\$9.50	\$9	\$8.75

* Cost if we create “Authored Master” / or if already “Mastered”

Turn Around: Normally 1-3 days depending on volume & other duplication jobs

Terms and Conditions:

Office hours of operation: Monday – Friday 9 am to 5 pm. Billing for crew services begins at the time of departure from Creative Video and ends upon return. Regular time is billed for up to 8 consecutive hours worked between 7:00am and 11:00pm. Overtime is charged for work before 7:am and after 11 pm or after 8 consecutive hours or on the weekends.

Invoices are due and payable upon receipt until credit is established. Credit terms: 15 days from the date of invoice. Failure to pay within 30 days accrues an interest penalty of 1.5% per month from the date of the original invoice, 18% per annum. A 50% deposit is required on work over \$2,000 estimated billing.

Full production services are billed in 1/3rd increments. First third upon acceptance of the proposal, second third at the middle of the production and the final third within 30 days of the final invoice. Shooting and labor are billed on a half day 4 hour minimum or full 8 hour day, portal-to-portal Arlington, VA. All travel is billed at labor, per diem and expenses only. Set up days, if other than rehearsal or show days, are billed at 1/2 the equipment rate plus labor, etc. All crew travel is based on an 8 hour minimum.

Cancellation Policy

Cancellation on video production work after acceptance of our proposal and before work commences constitutes forfeiture of the deposit or 1/3 of the estimated total budget. Cancellation after taping has commenced but not before editing has begun constitutes a forfeiture of the second one-third deposit. Cancellation after editing has begun constitutes payment in full for the proposal budget plus any extras agreed upon during production.

Cancellation of crews, equipment, editing, and projection more than 48 hours before the date/time/event, no charge. Cancellation 24 to 48 hours of specified crew call time 1/2 minimum crew, equipment or booked edit time. Cancellation within 24 hours of the event constitutes payment in full. Minimum ENG/EFP crew call is 4-hours, equipment is 1/2 billing rate and minimum edit time is 1-hour at posted rate. Crew calls for multi-camera switches and most show productions are based on day rate.

Duplication Policy:

Creative Video guarantees that all copies it produces for its clients are free of defects. Each tape has been checked three times during re-wind for video and audio quality. Creative Video agrees to re duplicate any tape found to be defective during its first playback at no charge to the client. Creative Video further guarantees that all duplication stock it uses is new, high grade duplication quality. All cases unless otherwise noted are 1/3rd sleeve, plastic book style with laser printed labels inside and out.

Travel, Per Diem & Expenses Policy:

Travel rates are based on the individual requirements of each project. Creative Video will bill for crew travel time only, based on departure from Rosslyn Virginia to final destination and vice versa. Airline or Train tickets purchased by Creative Video and not provided by the client will be charged a 20% service charge in addition to the cost of the tickets. Per diem is issued for travel and field production based upon the destination and the number of days involved. All travel related expenses including tips, tolls, freight handling charges, parking, phone calls, etc. are covered under the budget item: Expenses. Equipment that is rented for a production is billed at cost plus the 20 % service charge unless noted in the budget.

Editing Policy:

All editing is based on a one hour minimum, with half hour increments there after, on-line or off-line. All edit master tapes are "Blacked" in advance and are \$5 dollars more expensive than regular blank tape. Use of the Network, Manchester, Music Bakery, Turner & Impact Music Libraries, Network Sound Effects Library, The Washington Broadcast Video Library or the Digital Animation, Digital Juice Animated Backgrounds library, Eyewire, and Artbeats stock footage library all constitute additional billing unless otherwise noted. Use of the narration booth, stat camera or insert stage are also in addition to the posted edit rate unless otherwise noted.

Cost Estimates

Estimates given prior to performing services are not quotes but only estimates based on fees from outside services, materials and time required to complete job at the time the estimate is given. Final costs may change

due to changes in job requirements. Fees charged by outside services may change at any time. Rates may also change if there is substantial time between estimate and job acceptance.

Quality Control

CVW can not be held responsible for errors, flaws and costs of materials and services provided from outside CVW. Within reason, CVW will take necessary steps to correct any and all errors. In the event corrections can not be made CVW will make other adjustments. CVW does not accept responsibility for the content of all written and/or recorded material within a client's final product(s). Receipt and/or use of final or intermediate work is indication of acceptance and client is responsible for all charges associated with said work. Client is responsible for all costs associated with partial and/or incomplete jobs.

Liability Limitation

Creative Video liability is limited to fees charged by CVW. We are not responsible for any losses or other expenses incurred by the client due to negligence, delays, or failure of performance for incomplete or extended work regardless of fault. Client is responsible for any expenses from a third party. CVW is not responsible for the disposition of any materials once surrendered to client. Our liability is limited to fees charged by CVW and we are not responsible for any expense incurred by the client for loss of said materials regardless of fault.

Disclosures

Client is required to fully disclose to CVW and its subcontractors the complete nature and method of the production at the time of inquiry. Disclosure must include, but not limited to: who is paying for the production (all primary contractors and subcontractors), the production's intent and ultimate usage, and method of production. CVW and its subcontractors reserve the right to refuse work for any reason. If client fails to fully disclose the required information before the production, and if CVW and/or its subcontractors object to the nature of the production based on misleading information, CVW and its subcontractors can immediately cancel their participation before and during the production and the client is still liable for full payment.

Professional Responsibility

Client is responsible for providing a safe, healthy, and professional working environment. Client cannot compel CVW or its subcontractors to perform any act that is illegal, unethical, or unsafe. CVW and its subcontractors can immediately cancel their participation before and during the production, and the client is still liable for full payment, if client insists that CVW or its subcontractors perform any illegal, unethical, or unsafe acts.

Copyright

The client, under the work-for-hire rule, retains copyright to all material gathered on their behalf. This applies only to material directly related to their planned project. For speculative projects CVW retains the full copyright to all completed work unless otherwise noted.

Credit Cards Accepted: American Express, Master Card or VISA.

Location:

Our offices are located just off the Dulles Toll Road, Rt-267 in Tysons Corner. **From DC, Arlington or Alexandria**, take I-66 west to the Dulles Toll road. Make sure you are going on the toll road and not the Dulles only lanes. Pass under the beltway I-495 and take the first exit before the toll plaza. Toll: .25 cents. Turn left at the light onto Spring Hill Road. Proceed under the toll road and turn right at the next light. Take the first possible right into Tysons Dulles Plaza. Pass between the buildings and bare left. 1410 is now in front of you. Park in front if space is available or proceed around the back of the building and enter via the back doors. Suite 100 is off the atrium lobby. **From MD**, take I-495 to the Dulles Toll Road and follow the above directions. **From Dulles/Reston** take the Dulles Toll Road to the Spring Hill exit just before the main toll plaza and follow directions above. Our building is one of three with the name "KEANE" on the top. It overlooks the main toll plaza.

All Prices, Terms & Conditions subject to change without notice.